

SecPoint Partner Days
With sales training and certification!
Copenhagen, Denmark
Friday 3rd April 2009 – Saturday 4th April 2009

The Event:

The Partner days will be unveiled at 09:15 Friday the 3rd of April 2009 in Denmark at CABINN Scandinavia.



CABINN Scandinavia
Vodroffsvej 55, 1900 Frederiksberg C, Denmark
Hotel Phone: (+45) 35 36 11 11,
SecPoint Phone: (+45) 40 90 1630

You must register and send the final confirmation to info@secpoint.com for how many people will join.

If you have to cancel your reservation it has to be done at least 1 week before it starts due to the food booking.

Fee:

There is no entrance fee - and you are welcome to join as many as you like.

How to register:

Please Send an email to info@secpoint.com - state how many participants, with name and company name, country.

How to order the hotel:

We Recommend the CABINN Scandinavia hotel.

Send an email to jse@cabinn.com or phone: +45 35209997 .

Please use this order code: "328007".

Price pr. Night is around 80 Euros – remember to order breakfast.

How to get to the hotel:

We recommend to take the Metro. Take the Metro from the airport to Forum.

From Metro Forum – there is a 5min. walk to the hotel. Ticket can be a 3-4 Euro.

Remember to buy a ticket – they are strict.

Or you can take a taxi directly from the airport to the hotel. It takes about 20-30 min – price

About 200-300 DKR

Food and diner:

SecPoint will invite you to dinner Friday and Saturday. Breakfast is not included.

Cancel / no show up:

If you want to cancel your participation – you must tell 1 week before. By “ no showup “ you will receive an invoice for ordered food and service so please inform us!

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The Program

Time	Friday April 3rd Sales Training Day	Saturday April 4th Technical Training Day
09:15 - 09:25	Registration	Welcome
09:25 - 09:30	SecPoint Presentation and agenda Victor Christiansenn, Director of Sales	The Penetrator & Portable Penetrator key sales points Auditing, Schedules Martin de Gier, SecPoint Nederland
09:30 – 10:00	SecPoint Partner Lounge and Price List Allan Loumann, Key Account Manager	The Penetrator & Portable Penetrator key sales points Auditing, Schedules, Martin de Gier, SecPoint Nederland
10:00 - 11:00	The Protector key sales points Anti Spam Martin de Gier, SecPoint Nederland	The Penetrator & Portable Penetrator key sales points Reporting Martin de Gier, SecPoint Nederland
11:00 – 11:15	Morning Refreshments	Morning Refreshments
11:15 - 12:00	The Protector key sales points Web Filter, Intrusion Prevention, Content Filtering Martin de Gier, SecPoint Nederland	The Penetrator & Portable Penetrator key sales points Wifi Security Victor Christiansenn, Director of Sales
12:00 - 13:00	Lunch	Lunch
13:00 - 14:00	The Protector key sales points VS The Competition and key selling points Martin de Gier, SecPoint Nederland	The Penetrator & Portable Penetrator installation scenarios, key features Tips and tweaks. Victor Christiansenn, Director of Sales
14:00 – 14:30	Coffee & Cookies	Coffee & Cookies
14:30 - 15:00	The Protector installation scenarios, key features Tips and tweaks. Victor Christiansenn, Director of Sales	SecPoint Certification Test The certificate will be send to you when you pass the test!
15:00 - 16:00	The Protector installation scenarios, key features Tips and tweaks. Victor Christiansenn, Director of Sales	Sales Penetrator & Portable Penetrator Questions Martin de Gier, SecPoint Nederland Victor Christiansenn, Director of Sales
16:00 – 16:15	Sales and Protector Questions Martin de Gier, SecPoint Nederland Victor Christiansenn, Director of Sales	Group Photo
16:30 – 19:00	Individual meetings	Individual meetings
19:00	Dinner	Dinner